



**NJ Chapter IAAO - Presents:**  
**The 24th Annual Tax Appeal Seminar**  
**Thursday March 5<sup>th</sup>, 2026**

Updated  
1/24/2026

website:  
njiaao.org



New Jersey  
IAAO

**Forsgate Country Club**  
**375 Forsgate Drive**  
**Monroe Twp, NJ 08831**

CEUs Applied for: (6 Hours)  
Assessor - Appraiser - Attorney

**8:15 Continental Breakfast & Registration**  
8:45 AM – 11:45 Class with AM Break  
**11:45 to 12:45 PM Lunch**  
12:45 PM – 4:00 PM Class with PM Break

8:45 Melissa Rockwell, CTA, President NJIAAO - Welcome to the 24th Tax Appeal Seminar

*AM Moderator:*

8:45 – 10:15 John Lloyd, Esq. Chiesa Shahinian & Giantomasi PC  
***Annual update judicial decisions and legal changes.***

10:15 – 11:45 Art Linfante, MAI, CRE Integra Realty  
Megan Sassaman, Esq. Zipp & Tannenbaum

***Data Centers.*** Once utilitarian and low-key, data centers are now developing and expanding rapidly driven by the demands of data mining and AI. Take a look at the history and explore the latest trends. The construction and expansion are current issues for tax assessors, appraisers and litigators. The difficulty in determining what is real property and what is personal property. What should you look for when a data center is constructed in your municipality.

*Thank you to our morning speakers from NJIAAO*

11:45 – 12:45 **Buffet Lunch**

12:45 – 1:00 Greg Hutchinson, CTA NJ IAAO Representative - What's going on at IAAO and NRAAO

*PM Moderator:*

1:00 – 4:00 Honorable Mala Sundar – P.J.T.C

Honorable Michael J Gilmore – J.T.C.

John Lloyd, Esq. Chiesa Shahinian & Giantomasi PC

Peter Zipp Esq. Zipp and Tannenbaum

Paul Tannenbaum Esq. Zipp and Tannenbaum

Julian Gorelli, Esq. – Sole Practitioner

James Esposito, Esq. Inglesio-Taylor

Matthew Errickson, Esq. McCurdy, Riskin, Olson, Dellapelle

***Tax Court - Tax Court - Filing the complaint through the testimony with witnesses. – Valuation Complaint and School Aid Complaint (Ratio Appeal)***

Hear and see the process, procedure and responsibilities of participating in an issue that has been formally filed in the tax court. The roles of the assessor, witness, county tax board and or the state will be explained. Testimony from either a factual or policy witness will be demonstrated with regard to the issue that is under appeal. See the teams for the plaintiff and the defendant in action with Judge Gilmore hearing the examination and testimony.

4:00 *Closing Thank you to our afternoon speakers from NJIAAO*

**Deadline for registration is THURSDAY February 26<sup>th</sup>**  
**PLEASE NOTE: TREASURER AND ADDRESS**

## REGISTRATION

NAME: \_\_\_\_\_

JURISDICTION: \_\_\_\_\_ CHECK # \_\_\_\_\_ PO \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY, ST, ZIP: \_\_\_\_\_

\*EMAIL: \_\_\_\_\_

**HANDOUTS/UPDATES WILL BE EMAILED TO THE ADDRESS THAT YOU PROVIDE – PRINT CLEARLY**

APPRAISAL LICENSE # \_\_\_\_\_ CTA # \_\_\_\_\_ ATNY \_\_\_\_\_

Complete all that apply.

TELEPHONE: \_\_\_\_\_

Please note that email address or phone number will be used to contact you for any changes to the seminar and/or distribution of handouts.

### PAYMENT SUMMARY

\*Regular Member Registration for Seminar \$145 \_\_\_\_\_

Associate Member Registration for Seminar \$165 \_\_\_\_\_

Non-Member Registration for Seminar \$190 \_\_\_\_\_

You may also join and/or renew your membership.

**2026 Regular Membership NJIAAO (MUST BE IAAO MEMBER ALSO)** \$ 40 \_\_\_\_\_

\*IAAO MEMBERSHIP IS RENEWABLE AT: <https://www.iaao.org/membership/>

**2026 Associate Membership NJIAAO** \$ 65 \_\_\_\_\_



**TOTAL P/O or Check payable to NJ-IAAO** \$ \_\_\_\_\_

Payment Questions should be directed to:  
Erin Serfass phone 732-938-6242  
[treasurer.njiaao@gmail.com](mailto:treasurer.njiaao@gmail.com)

General Questions should be directed to  
Education Chair – Greg Hutchinson  
Phone 732-938-6242  
[greg.nj.iaao@gmail.com](mailto:greg.nj.iaao@gmail.com)

**PLEASE NOTE:  
TREASURER AND ADDRESS**

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