



**The NJ Chapter of the International Association of
Assessing Officers
Invites you to attend the Virtual Class
IAAO Course 101
Fundamentals of Real Property**

website:
NJIAAO.org

 New Jersey IAAO

Course Instructor: Sue Davison, CTA, SCGREA

**Spring 2026 - (30 Hours) 8 classes) w/optional 3-hour exam - NJ Recert Credits 30
7 EVENING CLASSES 4 HOURS: 4-hour classes January , 22, 26, 27, 29 February 2, 5, 9 (5:00 -9 PM)
plus 1 EVENING 2 HOUR CLASS 2.0-hour class (5:00 - 7:00 PM) February 12. Followed by Self Scheduled
Exam - Questions on Course/Content - contact: Sue Davison scdavison@hotmail.com 609-425-5275***

Email registration only to Sue Davison

Registration and Payment to NJIAAO

IAAO Course 101 FUNDAMENTALS OF REAL PROPERTY

Course 101 - Fundamentals of Real Property Appraisal – 30 hours NJ CEU

The Fundamentals of Real Property Appraisal is designed to provide the students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant and improved properties. This course concentrates on the skills necessary for estimating the market value of properties using two approaches to value: the cost approach and the sales comparison approach. The Fundamentals of Real Property Appraisal utilizes lectures, classroom discussion, and homework problems to emphasize the main concepts and procedures taught in the course. *This same information is taught to real estate appraisers on the private side by the Appraisal Institute. IAAO courses are AQB and qualify you to take higher appraisal education courses.*

SRM is included in the registration price. Recommended: Property Assessment Valuation (PAV) textbook (3rd edition) additional cost \$50.00 Please note on registration form if you are purchasing the textbook.

Registration: Course 101 *** Class is limited to 10 students. Mail Registration and Payment to NJIAAO address below. Registration Ends January 8 at NOON – Materials ordered on Jan 8 !**

Name _____ Jurisdiction _____

Title _____ Phone _____

Mailing Address: _____

Email Address: _____

___Member yes **NJ-IAAO Member Fee \$750** _____

___Member no **Non-Member Fee \$800** _____

Text: Property Assessment Valuation \$ 50 _____

Purchase Order _____ or Check _____ **Total Amount Enclosed** _____

E-mail Address will used for your log-in for the course, materials, updates and exam!

Please send registration and a check or voucher (EIN #55-0806610) in the full amount, payable to NJ-IAAO

New Treasurer and New Address:

**Mail Payment to:
NJ-IAAO c/o Erin Serfass
4567 Route 9 North
Howell, NJ 07731**