



NJ Chapter IAAO

IAAO One-Day Seminar

Attacking and Defending an Appraisal in Litigation
Hard Rock Hotel - Atlantic City, NJ on November 18, 2024

website:
NJIAAO.org



New Jersey
IAAO

7-hour One Day Seminar: Attacking and Defending an Appraisal in Litigation

Ted Whitmer, MAI AI-GRS CRE CCIM AQB
Certified USPAP Instructor served on the
TALCB and was vice chairman of the Board.
Ted is a Certified General Appraiser, licensed
as a lawyer with the State of Texas and as a
Real Estate Broker. He passed the Texas bar
in 1988.



The seminar provides a framework and considerations for attacking and defending an appraisal in litigation. Common mistakes made in appraising and testifying concerning an appraisal are stressed. Various standards and ethical rules that are frequently misapplied or misunderstood are highlighted and explained. In addition, common tricks and how to prepare for tricks on cross-examination are identified, as well as answering hypothetical questions at trial. A case study will be used to apply the Attacking & Defending Model.

1. *The Basic Framework*
2. *The Appraiser*
3. *Case Study*

Schedule

	Breakfast
8:30	Registration
9:00	Class Begins
	Morning Break
12:00	Lunch on your own
1:00	Class resumes
	Afternoon Coffee Break
5:00	Session End

Enrollment is limited to 50 participants

Registration Deadline: Friday, November 1, 2024

All registration forms must be accompanied by
payment in full (check/voucher) to reserve a space.

Withdrawal: Participants wishing to cancel their
reservation may do so up to the final day of registration,
Friday, November 1, 2024.

**Hard Rock Casino Hotel at 1000 Boardwalk, Atlantic City. Room Assignment
(subject to change): Immokalee Studio B**

REGISTRATION

Register By: November 1, 2024

Please complete the following information and return with a check or voucher (EIN #55-0806610) in the full amount, payable to NJ-IAAO. Apply early as seating is limited to 50 participants. Advance registration required. Please direct any questions on payment to: Neil McGettigan, Treasurer 609-385-7826; questions on course content should be directed to G Raymond Brown III 609-425-1333

***Seminar Cost:** **NJ-IAAO Member Fee** **\$215**
 Non-Member Fee **\$250**

If you are registering more than one person from the same office, please complete a separate registration form for each person attending.

REQUESTING RECERTIFICATION CREDITS AS: (CHECK ALL THAT APPLY)

ASSESSOR _____ APPRAISER _____ ATTORNEY _____

Name _____

Address _____

City State Zip Code _____

Email _____ Phone _____

NJ-IAAO Member Fee **\$215**

Non-Member Fee **\$250**

_____ Check _____ Voucher Amount Enclosed _____

Please send check / voucher to:

**NJ-IAAO c/o Neil McGettigan, Treasurer
555 Grand Ave. P.O. Box 7752
Ewing, NJ 08628**

CEU INFORMATION . . . Application for continuing education credits is being made to the N J Division of Taxation and Real Estate Appraisal Board for 7 CEU's and NJ Courts for CLE.